



## F.M. Valenti, Inc.'s 2019 Roadshow Seminar Schedule @ Best Western

### Seminar Room - Ruby 1

Seminar offered by:	Time:	Topic:	Description:	Credits Offered:
	8:30AM-9:30AM	AI & Analytics in today's Video Surveillance	Discussion on current Video Analytics, Audio Analytics, & Business Analytics that are derived from the Video analytical overlays from Heat mapping, Que Management and Head Counting. Secondly as Artificial Intelligence (AI) along with Deep Learning (Skeletal VS Non Skeletal) progress moving forward how will that supplement and or improve current audio/video classification in edge analytics and server based analytics.	-
	9:30AM-10:30AM	Why Security Layers are the Smart Way to Protect School Facility Assets	In this session, learn how by providing multiple layers of communication, perimeter management and access control security for your employees, guests, staff, students and assets and selecting proven and reliable solutions you can ensure that your limited security dollars are well spent and garner a strong return on investment for your district.	-
	10:30AM-11:30AM	Hear, Be Heard and Be Understood	The most basic, yet profound, need for any organization is clear communication. We define the term "critical" as any situation where the need to hear, be heard, and be understood, is paramount. We have developed revolutionary IP Audio and VoIP Solutions, for emergency communications, IP Video Door Intercom, public address, and mass notification, and we deliver these solutions based on the single most important criteria: Intelligibility; the ability to hear, be heard and, most importantly, be understood.	-
	11:30AM-12:00PM	For a Smarter, Safe Door	Understanding why Yale Real Living Deadbolts and Levers provide security, convenience and control to End Users while driving increased monthly revenue & reducing customer attrition and are one of the fastest growing Z-wave categories in the market place.	-
	12:00PM-12:30PM	Transmission and Power Solutions	We will cover KBC's new eCopper Ethernet over Coax/UTP product and how they complement other FM Valenti lines. Additionally, we will cover our industrial VPN device ThruLink, our complete wireless portfolio and remote power products	-
	1:00PM-2:00PM	Introducing New RMR with Management Service Offerings	This seminar will provide a high-level overview and a hands-on demonstration of the xConnect Management platform that offers a remote management and monitoring solution, so you can audit, manage and maintain all aspects of a security installation. xConnect provides integrators the opportunity to capture new recurring revenue streams through deployment of a managed service offering.	-
	2:00PM-3:00PM	Ocularis 5.7 and Recon5	Learn what new features and enhancements have been added to the Ocularis Video Management Platform with the release of version 5.7. Also covered is the new hardware platform "Recon5".	-



## F.M. Valenti, Inc.'s 2019 Roadshow Seminar Schedule @ Best Western

### Seminar Room - Ruby 2

Seminar offered by:	Time:	Topic:	Description:	Credits Offered:
	8:30AM-9:30AM	Advances in Unified Communication for Education and Healthcare	Join Northeast Regional Sales Manager Jeffrey Mason and IP endpoint specialist Manny Kittagawa For a live demonstration and presentation of AtlasIED's GlobalCom IP Unified Communication System.	-
	9:30AM-10:30AM	AV over IP Solutions - Reach offers all the building blocks from Encoding to Recording & Streaming	Learn how to be successful in implementing one of the industry's easiest AV-IP solutions to take advantage of the IP infrastructure to win business and beat out the competition. Using examples of recent installations we will educate you on the scalability of Reach's solutions to work in small, simple conference room installations to high-end, complex medical training facilities.	-
	10:30AM-11:30AM	IP & Baseband Audio and Video Signal Distribution / Applications	AV, Control, and USB signal distribution utilizing both IP and baseband technology	1 CTS
	11:30AM-12:30PM	Wireless Communications - Unite	Beyerdynamic's new digital wireless technology for use in multiple applications.	-
	1:00PM-2:00PM	Professional Digital Signage Made Easy	Navori has been in the digital signage software business for over 21 years with deployments in over 100 countries and over 1,000,000 player endpoints deployed worldwide. Join us to understand how Navori's being used with great success across a wide range of verticals including corporate communications, interactive kiosks/wayfinding, menu boards/QSR, hospitality, manufacturing, call centers, healthcare, education, retail stores, banking, government with our simple and intuitive interface making Navori QL Manager the top choice for organizations everywhere.	-
	2:00PM-2:30PM	Enterprise Video Streaming Technology for Communications, Emergencies, and Education	Video Streaming Technology continues to evolve. Organizations are embracing video for executive communications, training, education, lecture capture, and emergency communications. This session will focus on the products and services required to build a secure and reliable video streaming/delivery system. Specifically, the presenter will cover the latest multi-channel HD/4K encoders, streaming servers and decoders In addition, closed captioning , integrated digital signage, video based learning management systems, video standards (H.264/H.265), and streaming techniques will be covered.	-
	2:30PM-3:00PM	Deploying Wireless Backhaul for Surveillance, AV over IP and Digital Signage Applications	Learn about LigoWave's simple and cost-effective leading-edge wireless backhaul hardware solutions that are cloud-manageable, so you can deploy wireless links for different customers across multiple locations and monitor them all from one central dashboard.	-